



RAGNI SAS
CS 80002 - 06801 Cagnes-sur-Mer
Cedex - France
T. +33 (0)4 31 05 48
F. +33 (0)4 93 14 92 93 46
info@ragni.com
www.ragni.com

25.03.2019

To Whom It May Concern

SUBJECT: REFERENCE LETTER FOR LIGHTING BUSINESS CONSULTING

It is with pleasure that I can review our collaboration with **LBC** company, which realized for us a Russian public lighting market overview.

The decision to collaborate with **LBC** was taken after our personal meeting with managing partners, who showed themselves as very competent and skilled specialists, knowing the subtlety of Russian public lighting sector.

The analysis was done respecting our information request and deadlines, with a lot of details and useful data. This overview will surely help us to work on our sales strategy in this geographical region and if we need more help, we won't hesitate to contact LBC again.

I feel confident in recommending LBC company's consulting services.



Jean-Christophe RAGNI
General and Export Manager